# CANARA ROBECO MID CAP FUND

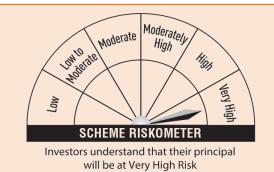
(Mid Cap Fund - An open-ended equity scheme predominantly investing in mid cap stocks)

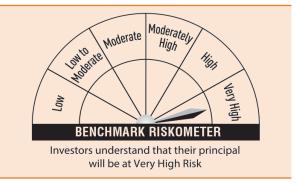
#### This product is suitable for investors who are seeking:

#### Canara Robeco Mid Cap Fund

(Mid Cap Fund - An open-ended equity scheme predominantly investing in mid cap stocks)

- Long term capital appreciation
- Investments predominantly in equity and equity related instruments of mid cap companies





Mutual Fund investments are subject to market risks, read all scheme related documents carefully

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# WHERE

The Canara Robeco Expertise



## WHo

Investor Suitability

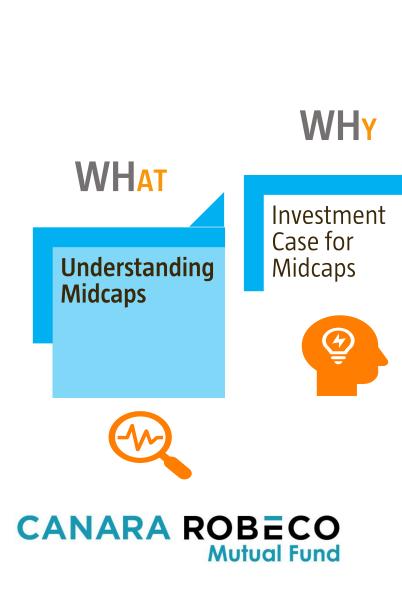


Time in Market than Timing the Market

**WHEN** 



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Time in Market than Timing the Market

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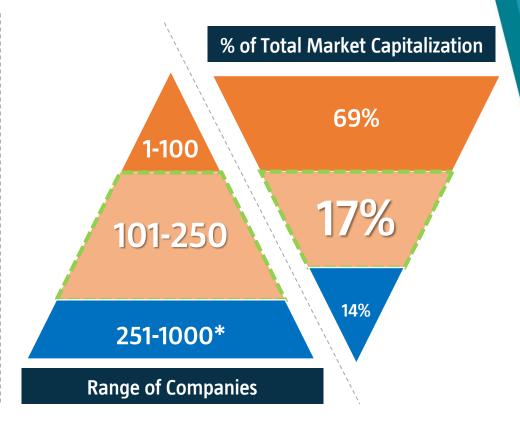
## WHo

Investor Suitability



#### UNDERSTANDING MID CAPS – MARKET CAP IDENTITY





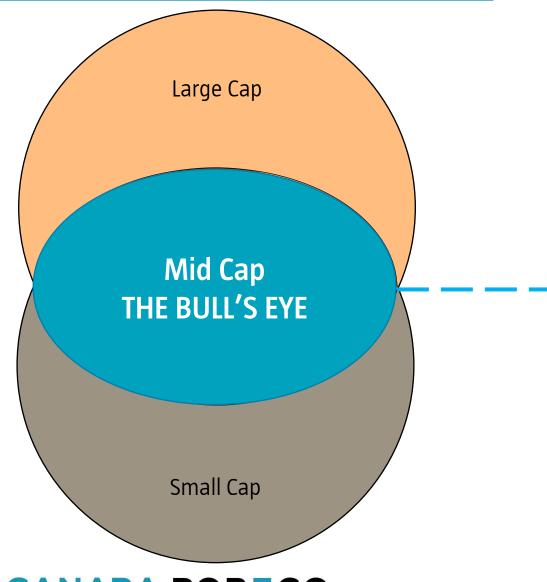
Mid	Caps
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M-CAP RANGE (INR Crs.)	Large Cap	Mid Cap	Small Cap*
Maximum	17,07,342	47,228	16,367
Minimum	47,461	16,441	996



CANARA ROBECO Note: As defined by SEBI Circular No. SEBI/HO/IMD/DF3/CIR/P/2017/114 dated October 06, 2017 and as amended from time to time Mutual Fund Mid Cap Companies are those companies which are ranked from 101 to 250 based on their full market capitalization). \* For the purpose of illustration companies ranking from 251 to 1000 considered as Small Caps. Source: AMFI, Data as on June 30 2022

#### **UNDERSTANDING MID CAPS – BUSINESS IDENTITY**



#### **SOME OF THE SALIENT FEATURES:**

- Superior Growth Trajectory
- Lower Mortality Risk
- Leaders in smaller sectors
- Niche players in traditional sectors
- Promoter / Entrepreneur driven

CANARA ROBECO

Mutual Fund

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#### **INVESTMENT CASE FOR MIDCAPS**

- 1 Participate in the burgeoning *Domestic Growth* potential
  - 2 Access to growing pool of *Leaders*
- Benefit from *Under-Researched* companies
  - 4 Opportunity to invest in *Emerging Themes & Sectors*
- 5 Gain from long term Wealth Creators
  - 6 Provide better risk-adjusted returns with Lower Drawdowns

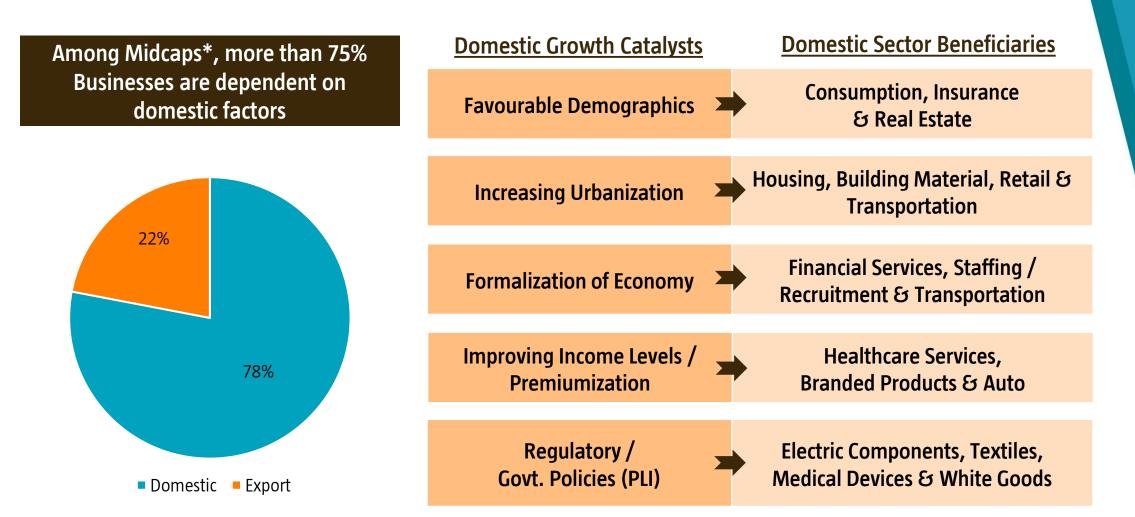


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#### PARTICIPATE IN THE BURGEONING DOMESTIC GROWTH POTENTIAL





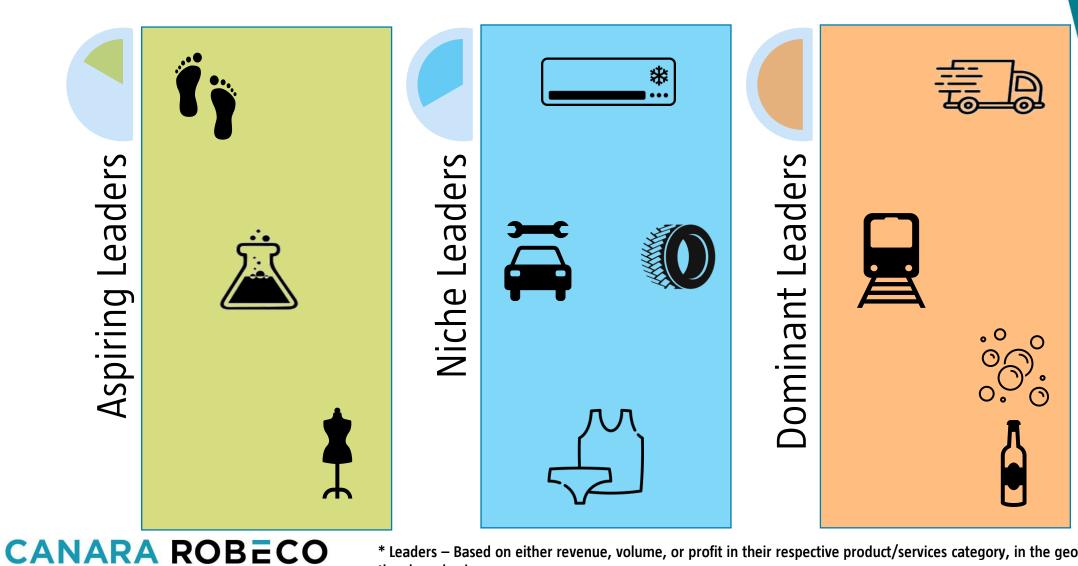
<sup>\* -</sup> S&P BSE 150 Midcap Index. Note: The above is only for illustration purposes, purely to explain the selection strategy and should not be construed as any indication of portfolio construction or the performance of the scheme. Source: Internal Research, NUVAMA Research. Data as on Sep 2022.

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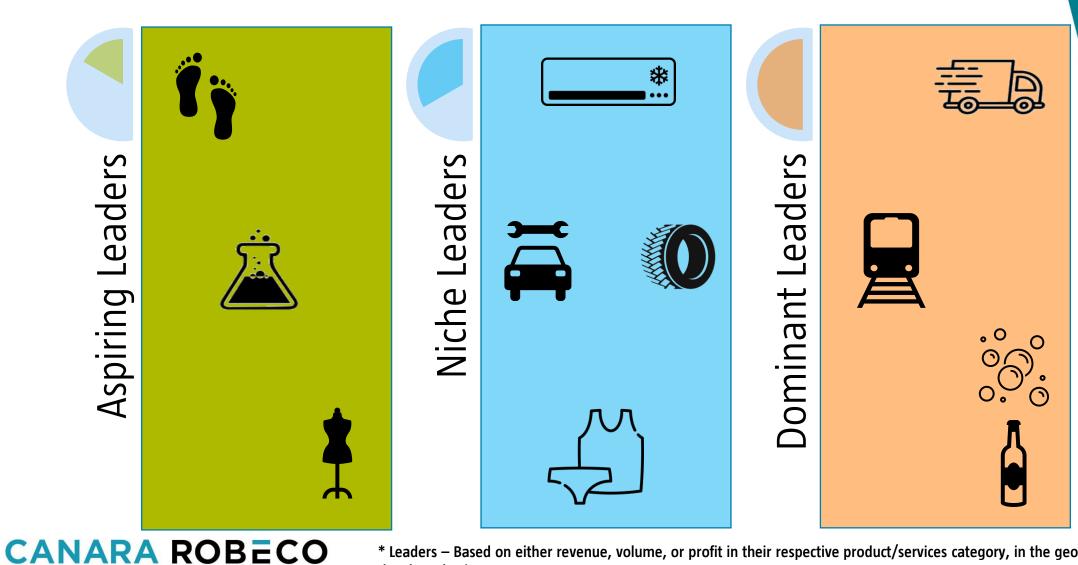


**Mutual Fund** 



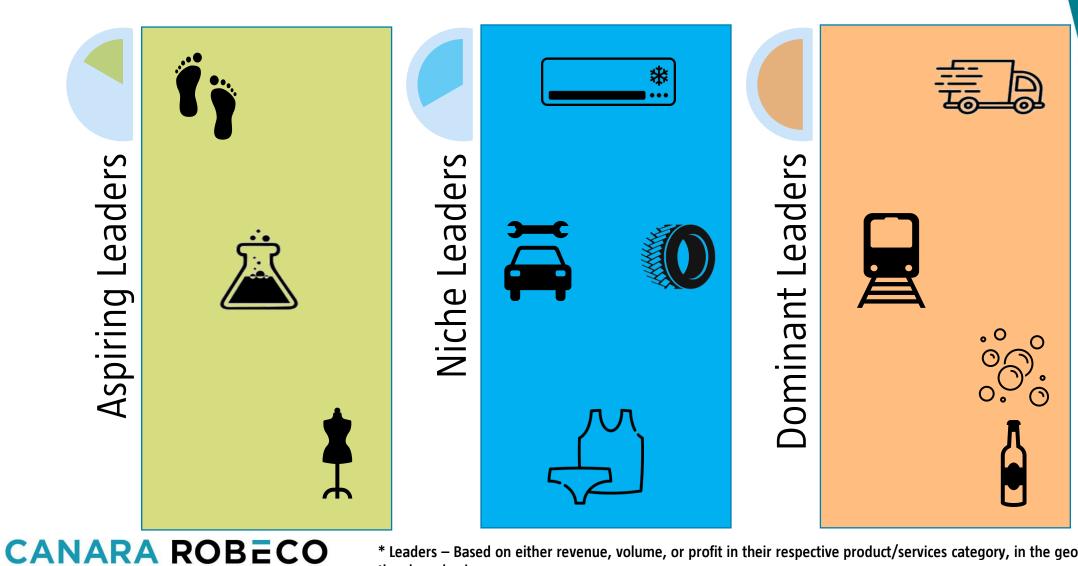
<sup>\*</sup> Leaders – Based on either revenue, volume, or profit in their respective product/services category, in the geographies where they have business presence.

**Mutual Fund** 



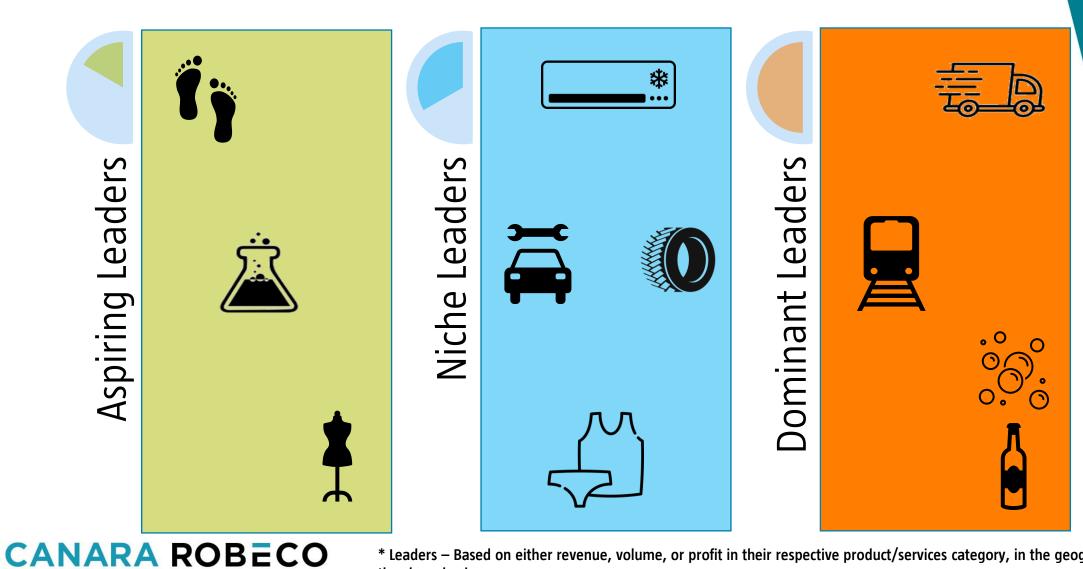
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**Mutual Fund** 

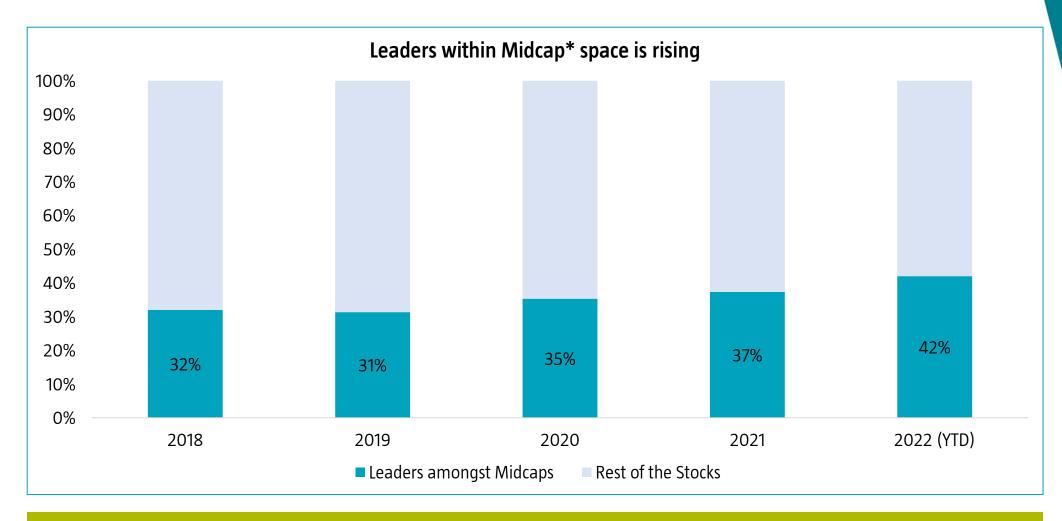


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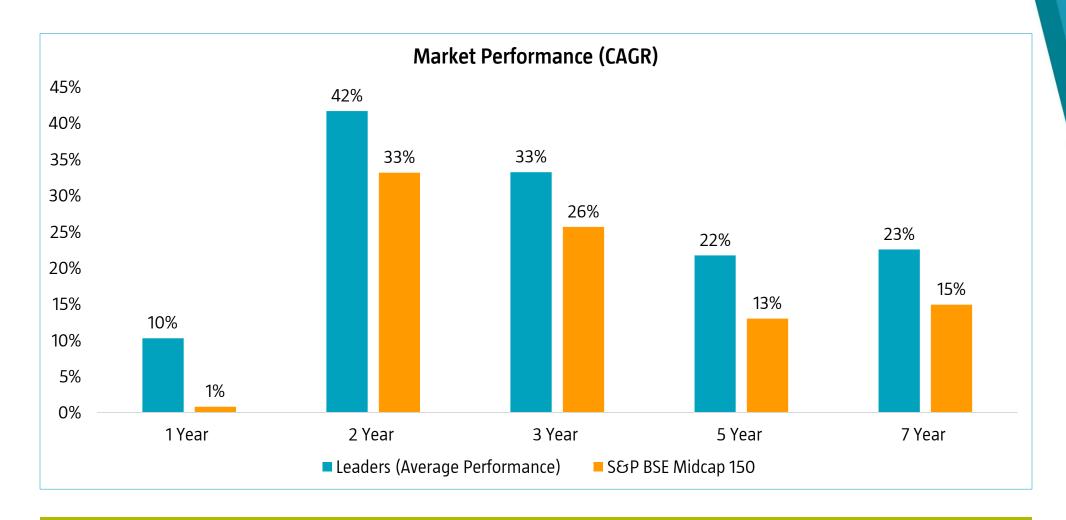
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#### The investment pool is not only rising...



\* - S&P BSE 150 Midcap Index. Note: The above is only for illustration purposes, purely to explain the selection strategy and should not be construed as selection of portfolio or the performance of the scheme. \* Leaders — Based on either revenue, volume, or profit in their respective product/services category, in the geographies where they have business presence. Source: Internal Research and NUVAMA Research. Data as on Sep 2022.



#### ...but also growing at a faster pace consistently over long periods of time!



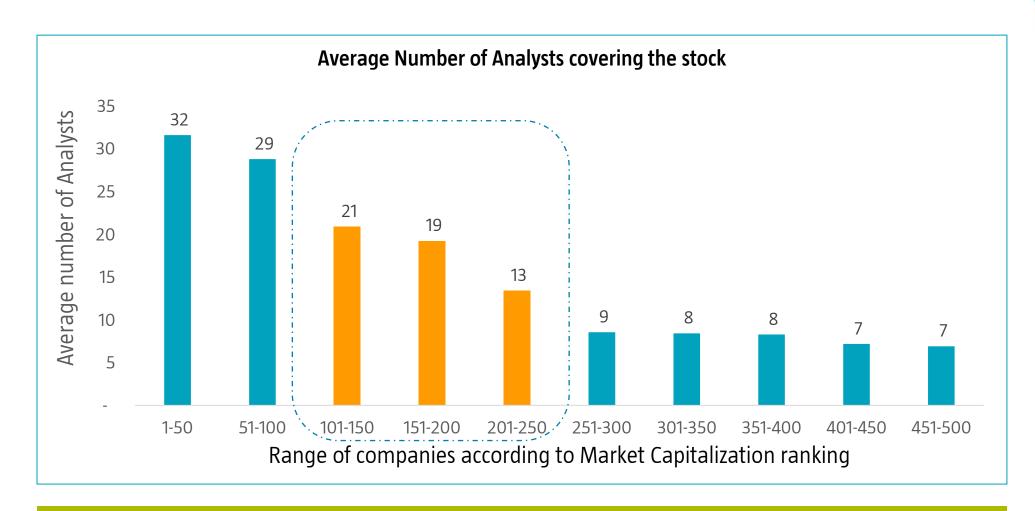
CANARA ROBECO Note: The above is only for illustration purposes, purely to explain the selection strategy and should not be construed as any indication of portfolio construction or the performance of the scheme. \* Leaders – Based on either revenue, volume, or profit in their respective product/services category, in the geographies where they have business presence. The past performance may or may not be sustained in the future. Returns are calculated on compounded annualized basis for a period of more than (or equal to) a year. Source: Internal Research and NUVAMA Research. Data as on Sep 2022.

#### **INVESTMENT CASE FOR MIDCAPS**

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#### BENEFIT FROM UNDER-RESEARCHED COMPANIES



Value re-rating happens as it starts getting covered by larger set of analysts



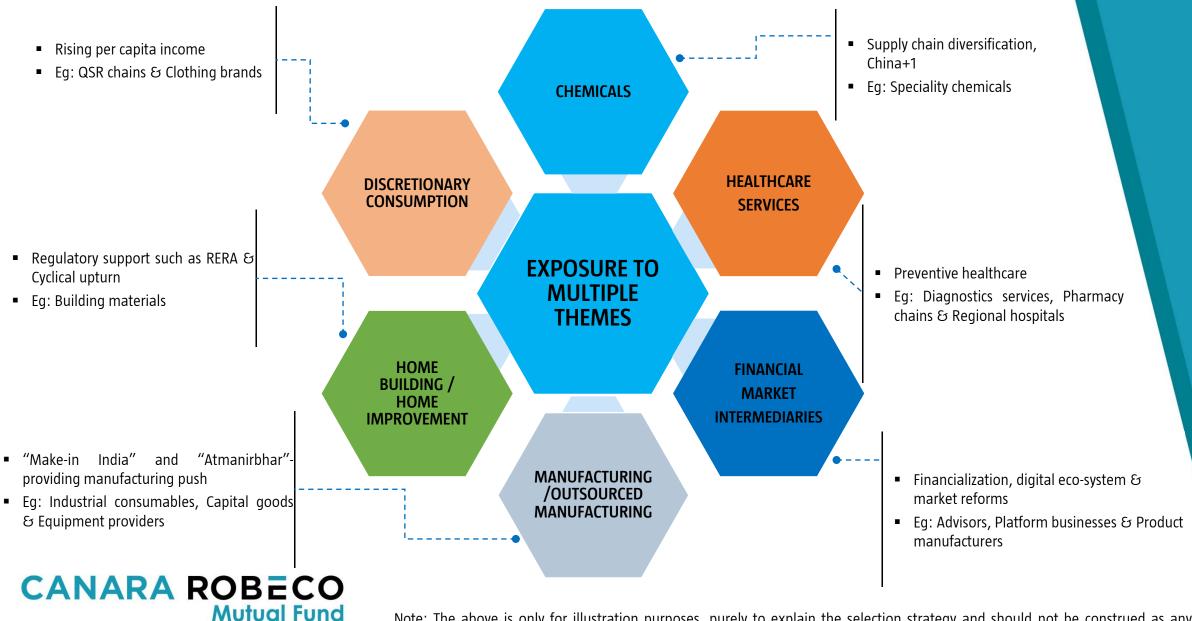
Note: The above is only for illustration purposes, purely to explain the selection strategy and should not be construed as any indication of portfolio construction or the performance of the scheme. Source: Bloomberg, B&K Securities. Data as on Sep 2022

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#### OPPORTUNITY TO INVEST IN EMERGING THEMES & SECTORS

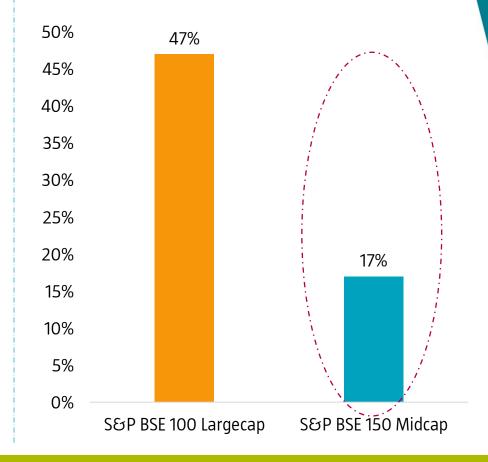


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#### OPPORTUNITY TO INVEST IN EMERGING THEMES & SECTORS

GICS Industry Group	S&P BSE 100 Largecap	S&P BSE 150 Midcap
Materials	8.2%	14.9%
Capital Goods	5.2%	12.4%
Automobiles & Components	6.6%	8.2%
Pharmaceuticals, Biotechnology	3.3%	8.1%
Consumer Durables & Apparel	1.8%	7.0%
Consumer Services	0.3%	3.0%
Real Estate	0.4%	2.9%
Health Care Equipment & Services	0.5%	2.3%
Retailing	0.3%	1.7%
Media & Entertainment	0.4%	1.1%
Transportation	0.9%	1.1%
Commercial & Professional Services	0.2%	0.5%
Technology Hardware & Equipment	0.0%	0.5%
TOTAL	28%	64%





#### Midcaps offer a diversified play within a wide array of sectors



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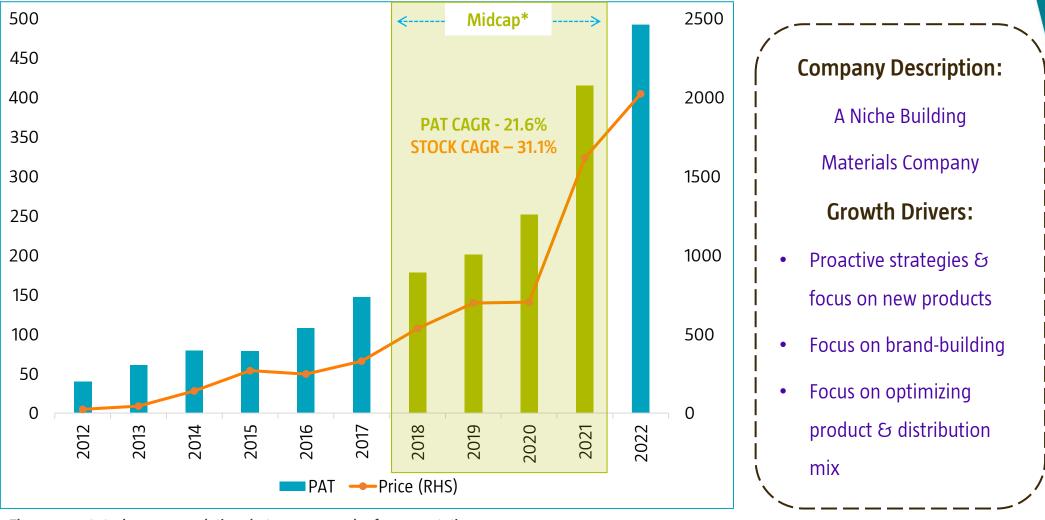


These characteristics have culminated into better earnings performance for Mid Caps

Some case studies...



#### **GAIN FROM LONG-TERM WEALTH CREATORS – CASE STUDY 1**



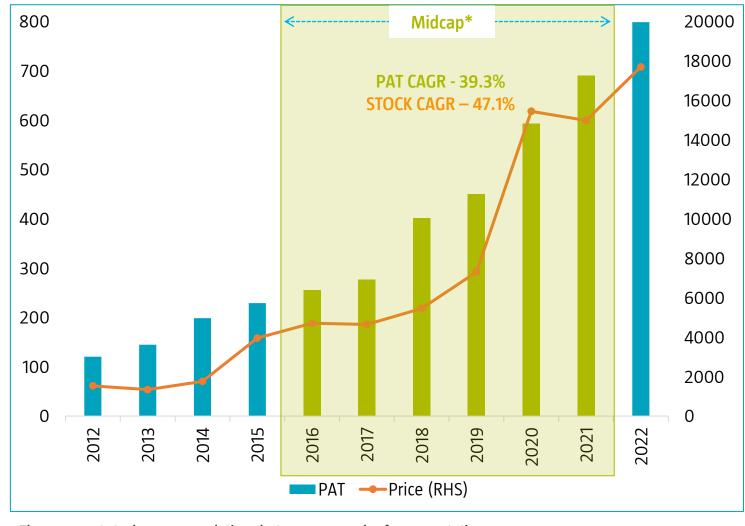
These are not stock recommendations but mere examples for presentation purpose



\* - Mid cap classified as period when company market capitalization ranged between 10,000 Crs & 35,000 Crs

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#### GAIN FROM LONG-TERM WEALTH CREATORS - CASE STUDY 2



#### **Company Description:**

A Domestic focused MNC Pharmaceutical Company

#### **Growth Drivers:**

- Differentiated product offering
- Leadership in most product categories
- Unique customer-reach initiatives

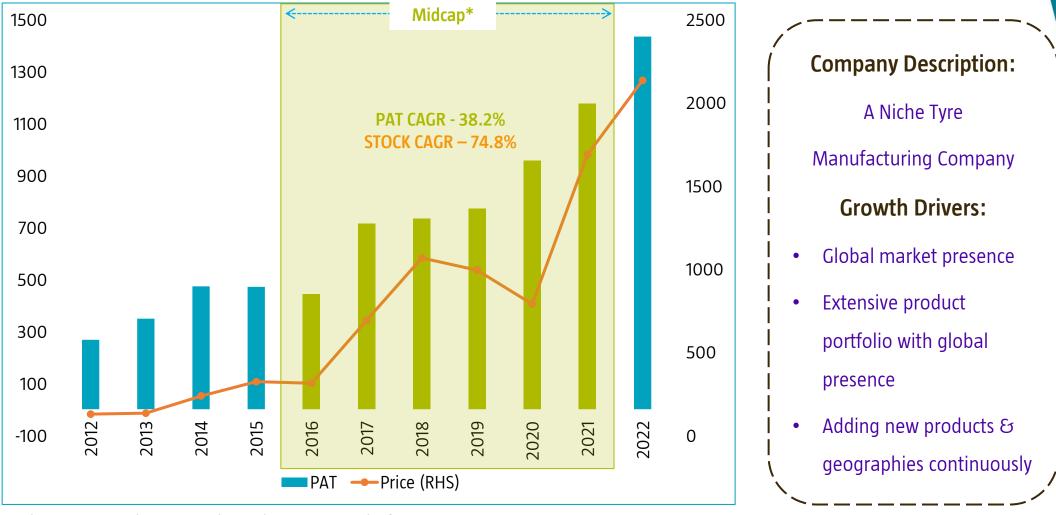
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#### GAIN FROM LONG-TERM WEALTH CREATORS - CASE STUDY 3



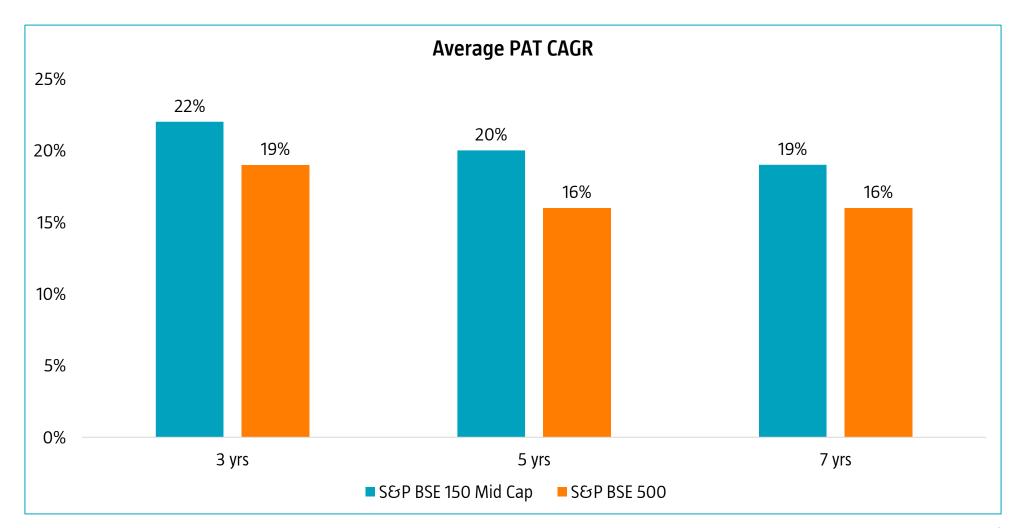
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#### **GAIN FROM LONG-TERM WEALTH CREATORS**



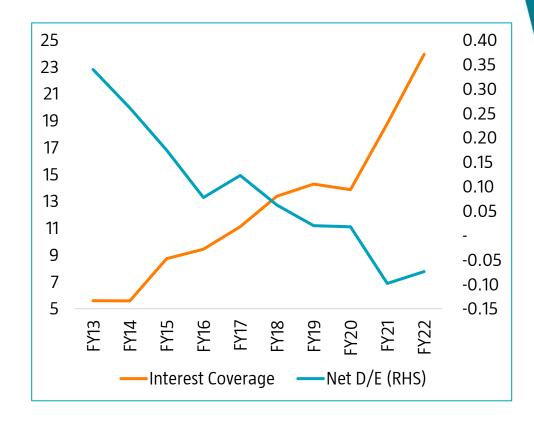


#### Note: Performance of present 150 mid cap stocks used for analysis; companies with negative earnings / data N.A. excluded

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#### **MEANINGFUL IMPROVEMENT IN MIDCAP COMPANIES' FINANCIALS**





**ROE** has considerably improved from FY13 levels

Interest coverage has improved from 6% to 24%, Net D/E levels at lower levels comparatively

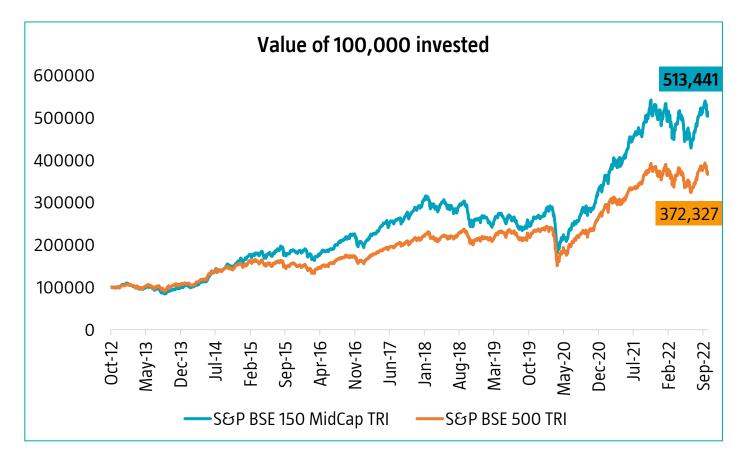


Index Considered: S&P BSE 150 Mid Cap. Note: The above is only for illustration purposes, purely to explain the selection strategy and should not be construed as any indication of portfolio construction or the performance of the scheme. Past performance may or may not be sustained in the future. Source: B&K Securities.

Stock performances follow earnings over longer period of time



#### OPPORTUNITY TO CREATE LONG-TERM WEALTH — LUMPSUM RETURNS



Index	CAGR
S&P BSE 150 MID CAP TRI	17.8%
S&P BSE 500 TRI	14.0%

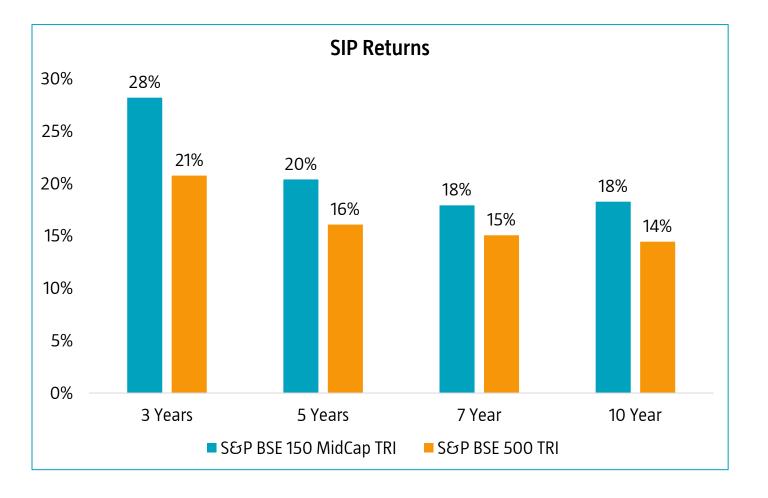
#### Rs 100,000 invested in Oct'12 would be Rs 513,441 in Sep'22

Period taken: 1st Oct'12 to 30th Sep'22



Note: The above is only for illustration purposes, purely to explain the selection strategy and should not be construed as any indication of portfolio construction or the performance of the scheme. The past performance may or may not be sustained in the future. Returns are calculated on compounded annualized basis for a period of more than (or equal to) a year. Source: MFIE, ICRA Online. Data as on Sep 2022

#### OPPORTUNITY TO CREATE LONG-TERM WEALTH — SIP RETURNS



	Investment Amount (SIP Amount - INR 10,000 p/mth)	Present value	
Years		S&P BSE 150 MidCap TRI	S&P BSE 500 TRI
3	360,000	529,325	480,391
5	600,000	981,384	886,178
7	840,000	15,69,235	14,19,811
10	12,00,000	30,89,874	25,24,853

Investment date is taken to be 1st of every month or next business day if 1st is a holiday and investment of Rs 10,000 is taken

#### Impressive returns over longer period of time



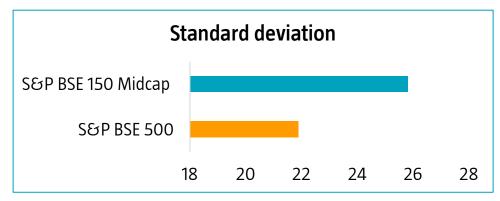
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#### **INVESTMENT CASE FOR MIDCAPS**

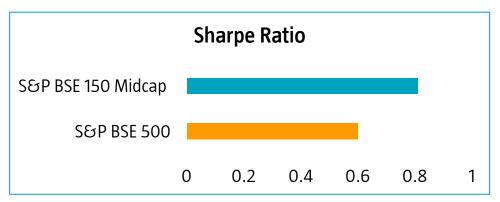
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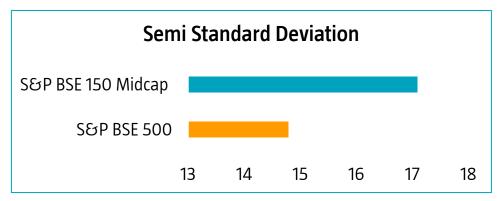
#### PROVIDE BETTER *RISK-ADJUSTED* RETURNS.....



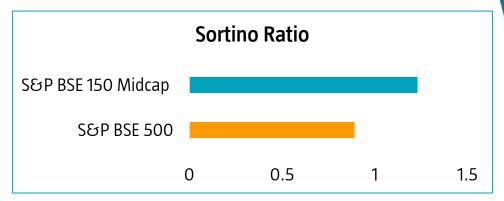
It is the degree of dispersion relative to its mean. High standard deviation implies greater volatility.



Its a measure of excess portfolio return over the risk-free rate relative to its standard deviation. High Sharpe ratio is considered superior relative to its peers.



It determines how much downside volatility the fund has experienced.



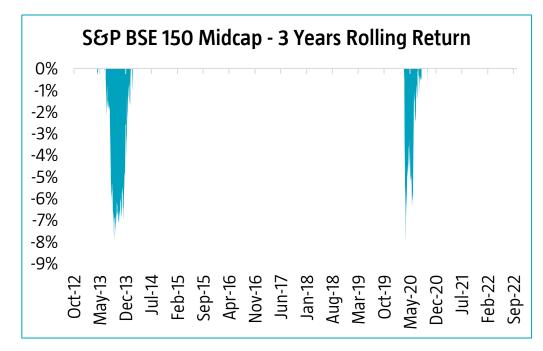
It is a risk-adjustment metric used to determine the additional return for each unit of downside risk. High Sortino ratio indicates higher return for each unit of a downside risk.



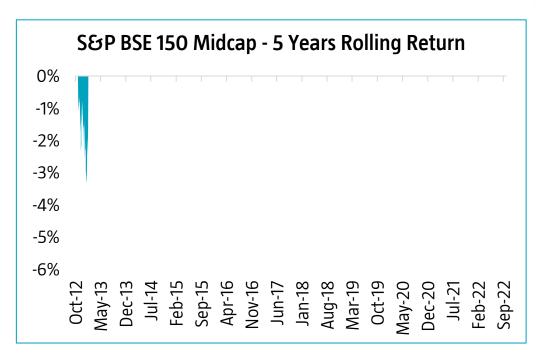
Note: Avg. daily standard deviation, Sortino, Sharpe ratio are annualised over last 3-years

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#### ..... WITH LOWER DRAWDOWNS



3 Years Rolling Return were negative only 10% of the occasions



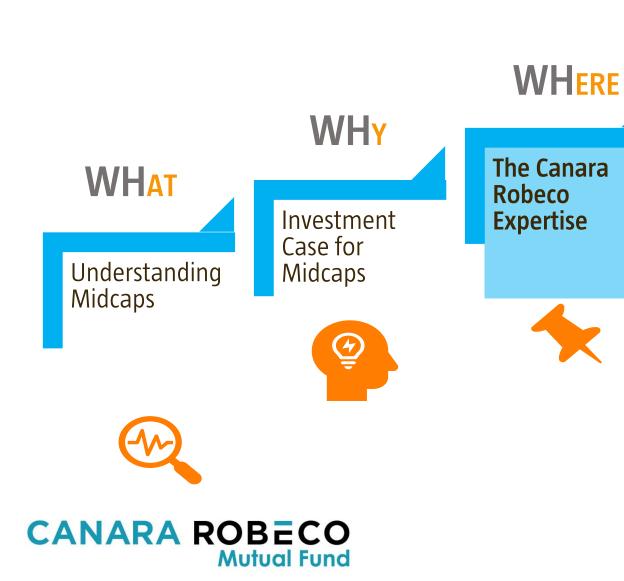
5 Years Rolling Return were negative only 2% of the occasions

Historically, S&P BSE Midcap 150 TRI has very rarely slipped into negative territory in 3 and 5 years rolling CAGR



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CANARA ROBECO
Mutual Fund

More than 15
years\* of strong
investment trackrecord of
investing across
market
capitalization

Our expertise in selecting companies seeks to deliver better risk-adjusted returns

<sup>\*</sup> Considered since the JV of Canara Robeco in September 2007

#### CANARA ROBECO INVESTMENT PHILOSOPHY & OBJECTIVE

**Investment Philosophy** 

# We believe it is companies and not stocks that create wealth

**Investment Objective** 

Invest in robust growth-oriented businesses with competent management at reasonable valuations



#### CANARA ROBECO INVESTMENT PROCESS

**✓** IDEATE

**Mutual Fund** 

**CANARA ROBECO** 

#### Competent **Regulatory Limits** Macro Research Management • Individual Stock Limits • Macro Research & Intelligence **Robust Business** • Identification of themes Reasonable **Fundamentals** • Tracking business cycles **Valuations Internal Risk Management** Limits Liquidity **Stock - Specific Ideas** • Cash Levels In-house fundamental research Management meetings • Sell-side research and Investment Mandate / sector specialists **Scheme Objective** Market Cap of the stock **Investible Ideas Final Portfolio Investment Universe**

**✓** SCREEN

Note: The above is only for general understanding purposes and should not be construed as CRAMC investment policy or process of portfolio construction.

**✓** DESIGN





Risk control process involves reducing risks through portfolio diversification, taking care however not to dilute returns in the process



We believe that appropriate diversification would help achieve the desired level of return



Our aim is to identify securities, which offer favourable risk adjusted returns



With the aim of controlling risks, the investment team will carry out rigorous in-depth analysis of the securities proposed to be invested in



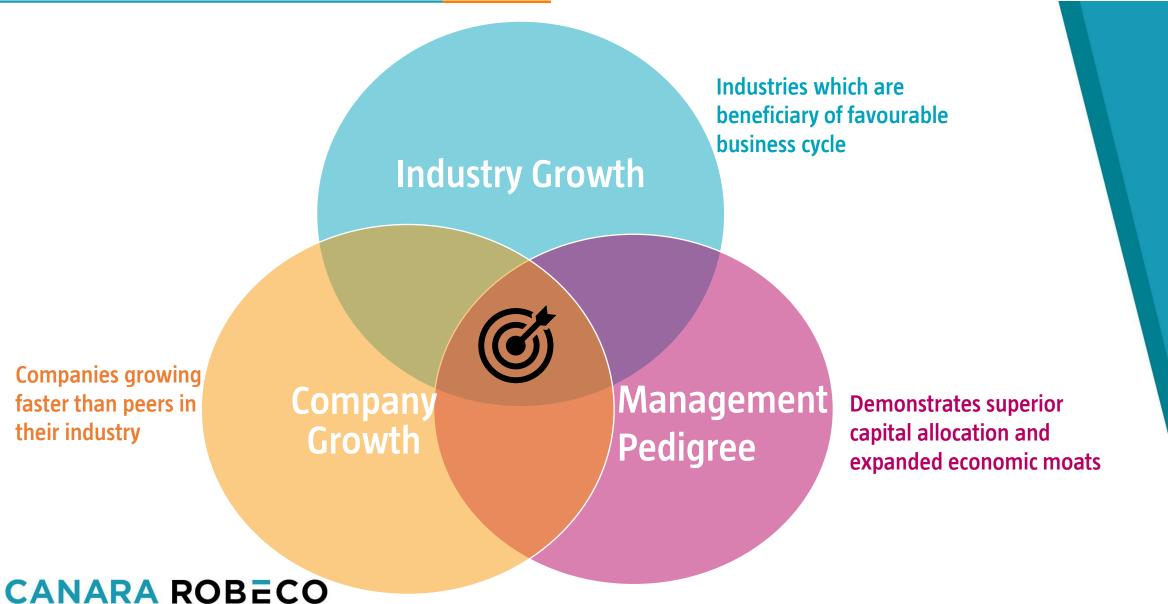
**Canara Robeco Midcap Selection & Portfolio Construction** 



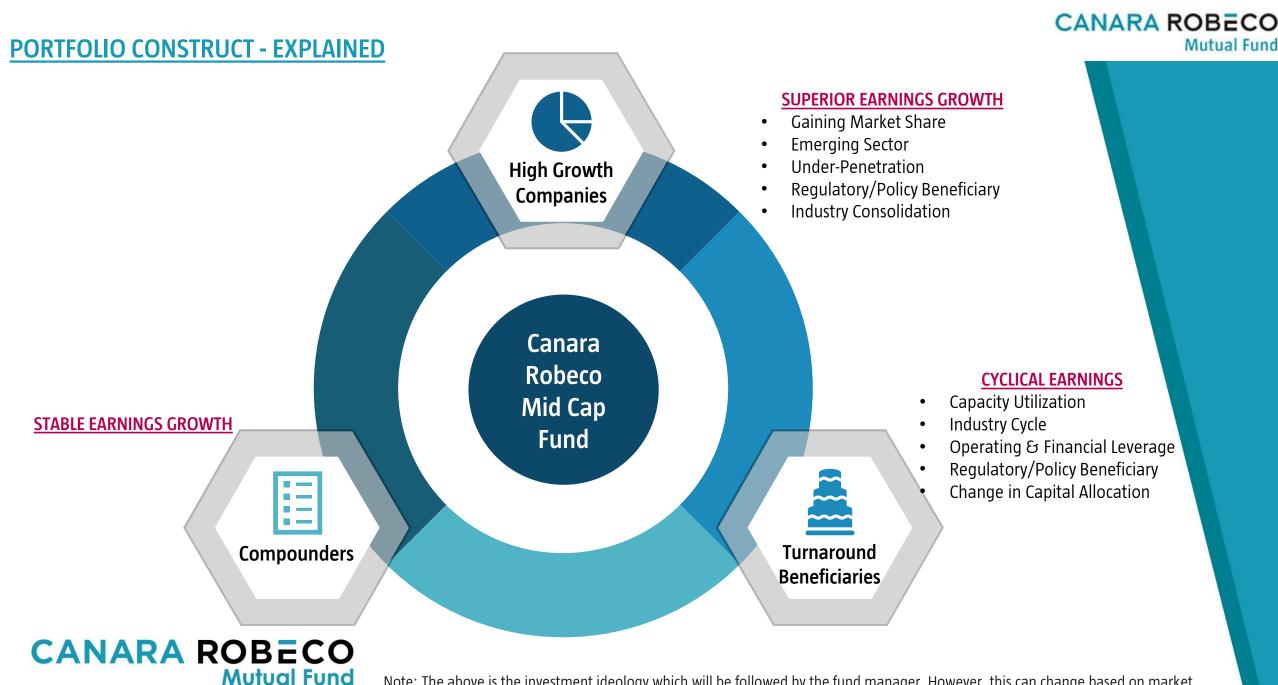
#### INTERSECTION OF EARNINGS AND QUALITY — BULL'S EYE

**Mutual Fund** 





Note: The above is the investment ideology which will be followed by the fund manager. However, this can change based on market dynamics, economic scenarios etc. Source: Internal Research

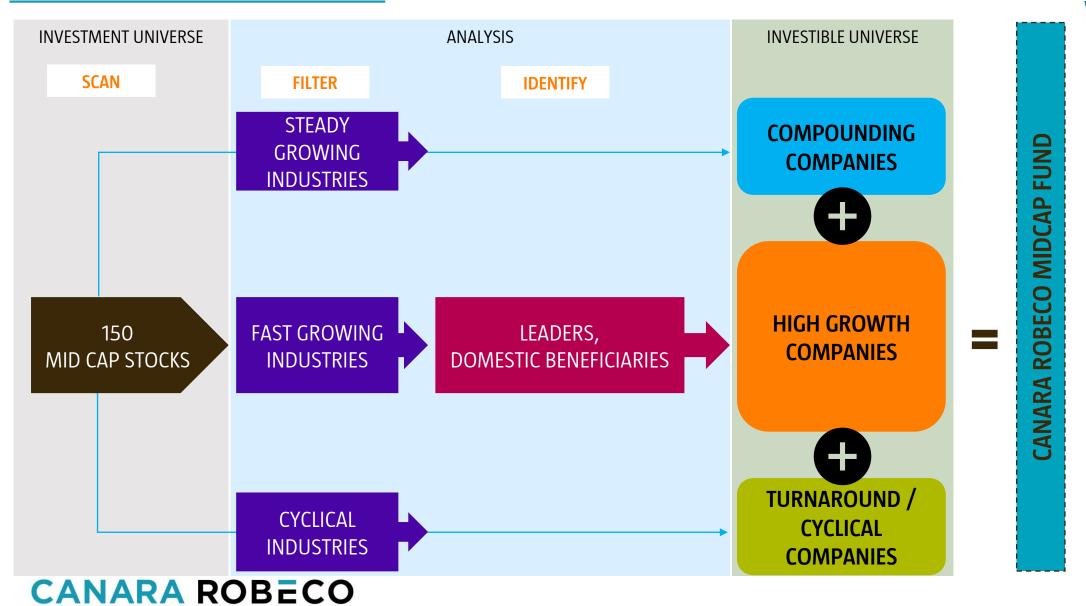


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## CANARA ROBECO Mutual Fund

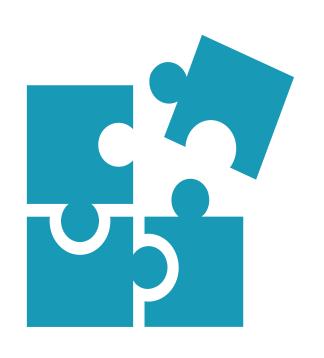
#### **PORTFOLIO CONSTRUCT - EXPLAINED**

**Mutual Fund** 



Note: The above is the investment ideology which will be followed by the fund manager. However, this can change based on market dynamics, economic scenarios etc. Source: Internal Research

#### **EXCLUSIONS OF THE PORTFOLIO**



- ★ Ambiguity on Integrity of promoters and capital misallocation
- ★ Lack of Free Cash-flow (FCF) through cycles
- ★ Low ROE and ROCE businesses through cycles
- ★ High growth with unacceptable high leverage companies
- ★ Very high working capital cycles

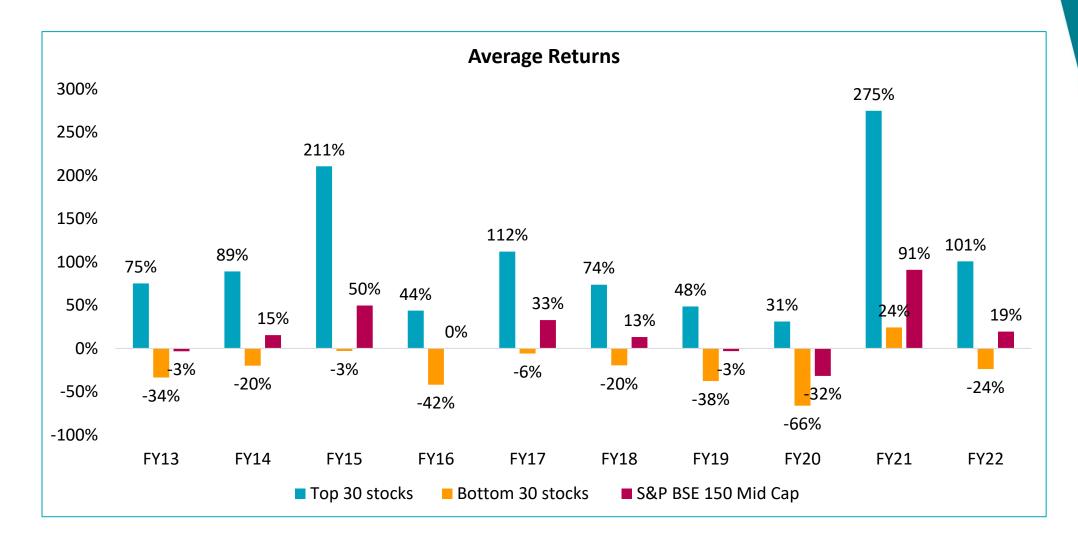


Note: The above is only for general understanding purposes and should not be construed as CRAMC investment policy or portfolio construction process. There is no assurance or guarantee that the investment objective of the scheme will be achieved.

**Importance of Stock and Sector Selection** 



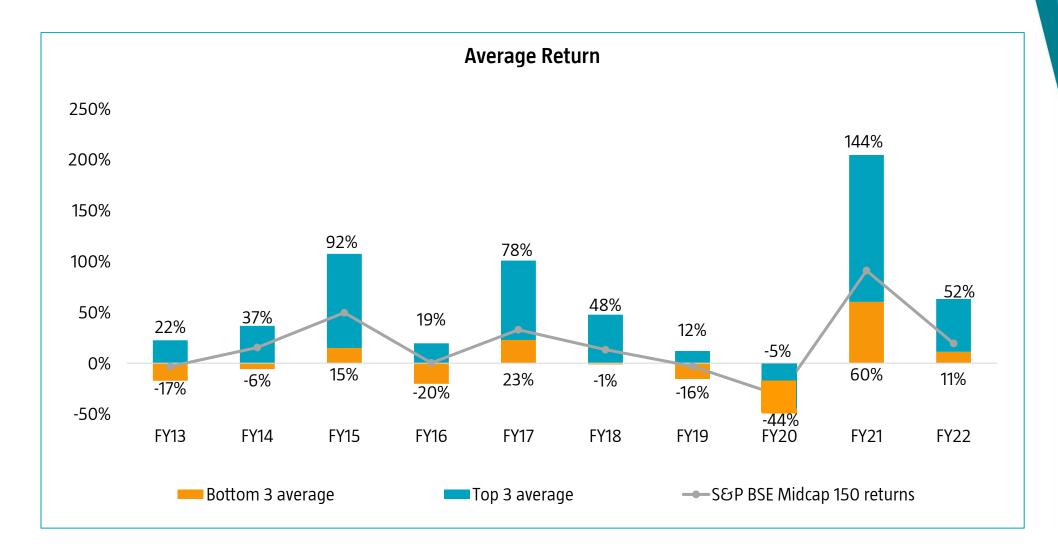
#### STOCK SELECTION BECOMES VERY CRUCIAL





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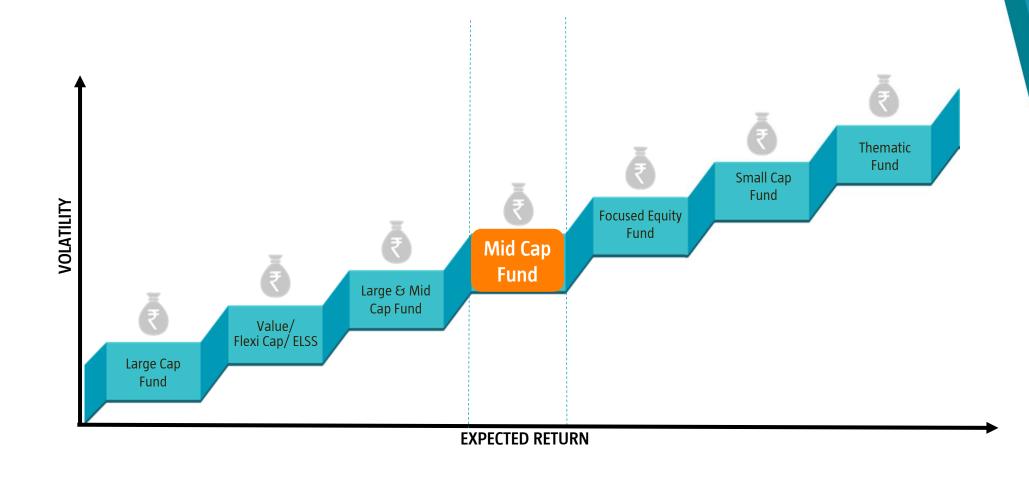
#### **SECTOR SELECTION IS EQUALLY PIVOTAL**





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#### **FUND POSITIONING**





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Time in Market than Timing the Market

**WHEN** 



"Far more money has been lost by investors trying to anticipate corrections, than lost in the corrections themselves."

- Peter Lynch

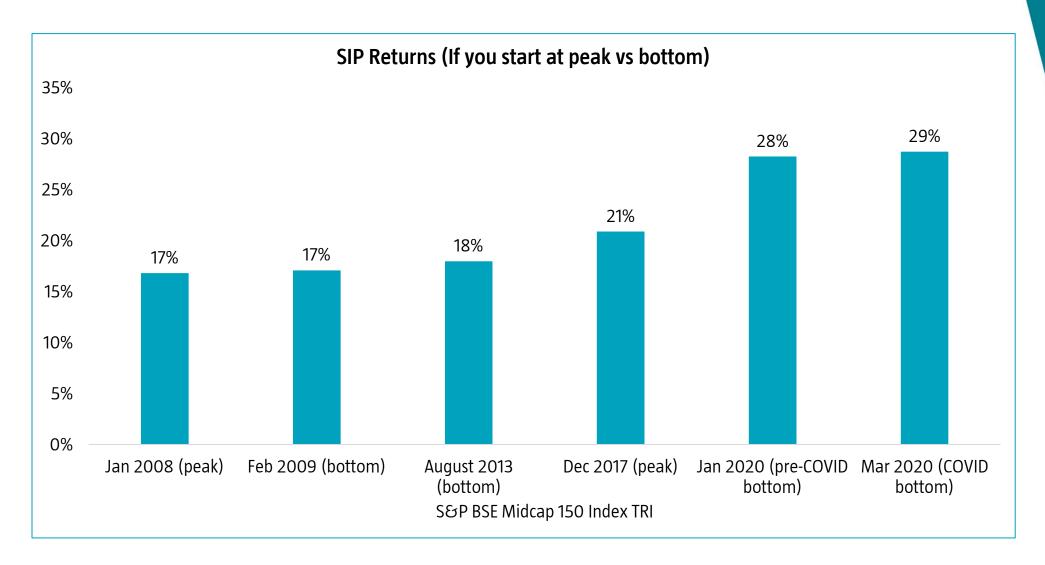
TIME IN MARKET

IS MORE IMPORTANT

THAN TIMING THE MARKET



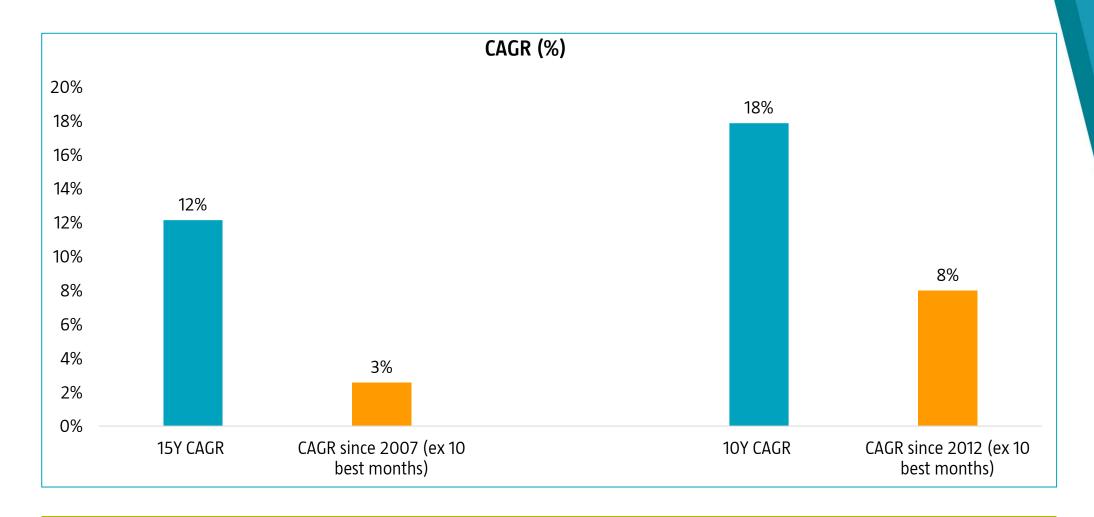
#### TIMING THE MARKET NOT AS IMPORTANT AS TIME IN THE MARKET





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#### MISSING THE BEST MONTHS CAN IMPACT RETURNS MEANINGFULLY

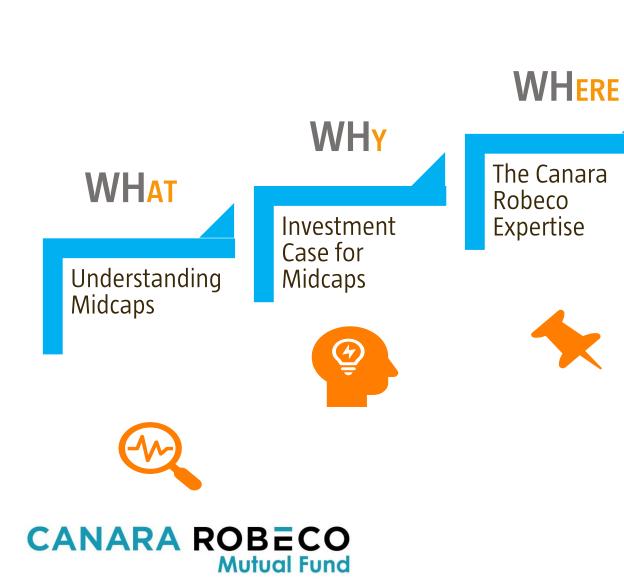


#### Timing the Market is a High-Risk Strategy...Disciplined investing is the Mantra



Index considered: S&P BSE 150 Midcap. Note: The above is only for illustration purposes, purely to explain the selection strategy and should not be construed as any indication of portfolio construction or the performance of the scheme. The past performance may or may not be sustained in the future. Returns are calculated on compounded annualized basis for a period of more than (or equal to) a year. Source: NUVAMA Research. Data as on Sep 2022

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Time in Market

than Timing the Market



#### WHO SHOULD INVEST IN THIS FUND



There is no assurance or guarantee that the investment objective of the scheme will be achieved. Mutual fund investments are subject to market risks, please read scheme related documents carefully before investing.

#### **FUND FACTS**

Name of the Scheme	Canara Robeco Mid Cap Fund			
Туре	Mid Cap Fund - An open-ended equity scheme predominantly investing in mid cap stocks			
Investment Objective	The investment objective of the Scheme is to generate capital appreciation by investing predominantly in equity and equity related instruments of mid cap companies. However, there can be no assurance that the investment objective of the scheme will be realized.			
Asset Allocation	Type of Instruments	Indicative a (% of total		Risk Profile
		Minimum	Maximum	
	Equity and Equity-related Instruments of Midcap companies*	65%	100%	Very High
	Equity and Equity-related Instruments of companies other than Midcap companies	0%	35%	Very High
	Debt and Money Market Instruments	0%	35%	Low to Medium
	Units issued by REITs and InvITs	0%	10%	Medium to High
Plans & Options	Regular Plan & Direct Plan (a) Growth (b) Income Distribution cum capital withdrawal option: - Payout of Income Distribution cum capital withdrawal option - Reinvestment of Income Distribution cum capital withdrawal option			
Load Structure	Entry Load: N.A. Exit Load: In respect of each redemption / switch-out of units, 1% - if redeemed/switched out within 365 days from the date of allotment. Nil - if redeemed/switched out after 365 days from the date of allotment.			
Benchmark (First Tier)	S&P BSE 150 Mid Cap Index TRI			



\*As defined by SEBI Circular No. SEBI/HO/IMD/DF3/CIR/P/2017/114 dated October 06, 2017 and as amended from time to time Mid Cap Companies are those companies which are ranked from 101 to 250 based on their full market capitalization).

Note: Under normal circumstances, the asset allocation of the Scheme will be as per above table. Investors are requested to refer SID for more information on Asset Allocation.

#### ABOUT THE FUND MANAGER – CANARA ROBECO MIDCAP FUND



Ajay Khandelwal, Fund Manager

Ajay Khandelwal is Fund Manager — Equities at Canara Robeco Asset Management Company. He has been associated with Canara Robeco since December 2021. Ajay is an MBA (PGDM) from T.A.PAI Management Institute, Manipal.

Ajay Khandelwal has over 17 years of total experience out of which 7 years in equity research and 5 years in fund management.

Ajay believes in fundamental research driven long term investment strategies with a focus on risk adjusted returns. At Canara Robeco, Ajay is the fund manager for Canara Robeco Small Cap Fund.



Shridatta Bhandwaldar, Head-Equities & Fund Manager CANARA ROBECO

**Mutual Fund** 

Shridatta Bhandwaldar is Head — Equities at Canara Robeco Asset Management Company. He has been associated with Canara Robeco since July 2016. Shridatta is a management graduate specializing in Finance from Sydenham Institute of Management and has a rich experience of over 17 years in Indian Equities. Prior to joining Canara Robeco, he was associated with SBI Pension Fund, Motilal Oswal securities, Heritage Capital & MF Global.

At Canara Robeco AMC, Shridatta forms an integral part of Equity Fund Management team and he believes in holding selective quality stocks in the portfolio to create wealth through compounding over medium term. He is currently overseeing all equity funds and directly managing Canara Robeco Bluechip Equity Fund, Canara Robeco Flexicap Fund, Canara Robeco Emerging Equities and Canara Robeco Focused Equity Fund.

#### PRODUCT LABELLING & DISCLAIMERS

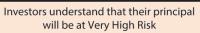
#### This product is suitable for investors who are seeking\*:

#### Canara Robeco Mid Cap Fund

(Mid Cap Fund - An open-ended equity scheme predominantly investing in mid cap stocks)

- Long term capital appreciation
- Investments predominantly in equity and equity related instruments of mid cap companies







Investors understand that their principal will be at Very High Risk

Note: Product labelling assigned during the NFO is based on internal assessment of the scheme characteristics or model portfolio and the same may vary post NFO when the actual investments are made.

\*Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

#### Disclaimer:

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# CANARA ROBECO Mutual Fund

Mutual Fund investments are subject to market risks, read all scheme related documents carefully.