CANARA ROBECO CONSERVATIVE HYBRID FUND

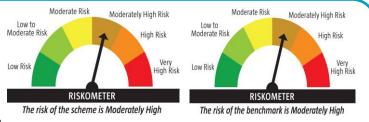


Canara Robeco Conservative Hybrid Fund

An open-ended hybrid scheme investing predominantly in debt instruments

This product is suitable for investors who are seeking*

- Income / Capital appreciation over medium term to long term
- Investment predominantly in debt and money market instruments and small portion in equity



*Investors should consult their financial advisers if in doubt about whether the product is suitable



Canara Robeco Conservative Hybrid Fund

(An open-ended hybrid scheme investing predominantly in debt instruments)



Systematic Withdrawal Plan



A Winning Combo!

- Know the basics of Systematic Withdrawal Facility (SWP)
- Understand how SWP in Canara Robeco Conservative Hybrid Fund can help you achieve your objective of regular income
- Recognize the benefits of investing in SWP over other traditional income avenues
- Be equipped to plan your own Systematic Withdrawal Plan
- Be cognizant of the application process

Systematic Withdrawal Plan (SWP)

- An effortless way to meet your monthly expenses



Systematic Withdrawal Plan to receive regular fixed payouts as per individual's cash flow needs.



Fixed amount is redeemed periodically out of the investment.



Directly credited to investor's bank account at indicated frequency (monthly, quarterly)



Amount received could be used as a **source of income** or **can be invested** in other avenues.

Premise:

- Investor invests Rs. 1,00,000
- The initial amount remains invested & grows linked to market for 1 Year
- Post 1 Year, the investor starts withdrawing Rs. 1,000 per month through SWP i.e. monthly withdrawal of 1% of amount invested
- The following slide shows what will be the value of investment if withdrawal is made for 5 years, 10 years & 15 years respectively

SWP ILLUSTRATION – 1 YEAR

Assumed rate of growth of the investment (CAGR)		Scenario 1	Scenario 2	Scenario 3
		8%	10%	12%
Initial Amount Invested	d	100000	100000	100000
Value of Investment af	ter 1 Year	108000	110000	112000
	v Withdrawn per month withdrawal of 1% of amount invested]	1,000	1,000	1,000
Scenario for	Total Amount received (Pre Tax) [@1000 p.m. * 60 months]	60000	60000	60000
!	Value of Investment at the end of the period	87426	103547	121800
next 5 Years	Amount received + Investment value at the end of the period	147426	163547	181800
Scenario for	Scenario for Total Amount received (Pre Tax) [@1000 p.m. * 120 months]		120000	120000
next 10 Years	Value of Investment at the end of the period	56775	92930	139605
HEAL IO TEGIS	Amount received + Investment value at the end of the period	176775	212930	259605
Sanaria for	Total Amount received (Pre Tax) [@1000 p.m. * 180 months]	180000	180000	180000
Scenario for	Value of Investment at the end of the period	11109	75461	171950
next 15 Years	Amount received + Investment value at the end of the period	191109	255461	351950

A moderately conservative investor may opt for SWP in a Fund like Hybrid Fund

Please Note: The withdrawal amount of 1% in the above example is for illustration purposes only. The investor however has an option to choose the amount to be withdrawn.

Premise:

- Investor invests Rs. 1,00,000
- The initial amount remains invested & grows linked to market for 3 Years
- Post 3 Years, the investor starts withdrawing Rs. 1,000 per month through SWP
 i.e. monthly withdrawal of 1% of amount invested
- The following slide shows what will be the value of investment if withdrawal is made for 5 years, 10 years & 15 years respectively

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60000

173563

SWP ILLUSTRATION – 3 YEARS

Assumed rate of growth of the investment (CAGR)		Scenario 2	Scenario 3	
		10%	12%	
Initial Amount Invested	100000	100000	100000	
Value of Investment after 3 Year	125971	133100	140493	
Amount Systematically Withdrawn per month	1000	1000	1000	
[Assuming an annual withdrawal of 1% of amount invested]	1000	1000	1000	

Total Amount received (Pre Tax) [@1000 p.m. * 60 months]

Value of Investment at the end of the period

Scenario for next 5 Years

Scenario for next 10 Years

Scenario for next 15 Years

Amount received + Investment value at the end of the period	174201	201554	233563
Total Amount received (Pre Tax) [@1000 p.m. * 120 months]	120000	120000	120000
Value of Investment at the end of the period	96665	155462	233642
Amount received + Investment value at the end of the period	216665	275462	353642

60000

114201

60000

141554

 Total Amount received (Pre Tax) [@1000 p.m. * 180 months]
 180000
 180000
 180000

 Value of Investment at the end of the period
 70539
 178346
 342787

 Amount received + Investment value at the end of the period
 250539
 358346
 522787

A moderately conservative investor may opt for SWP in a Fund like Hybrid Fund

Please Note: The withdrawal amount of 1% in the above example is for illustration purposes only. The investor however has an option to choose the amount to be withdrawn.

Increase in initial holding period by 2 Years

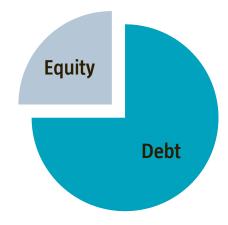
Sharp

increase in

final value

Conservative Hybrid Fund

A fund investing in debt securities but adds the goodness of equity while keeping the risk in control



A mutual fund scheme that aims to provide SAFETY of capital while allowing scope for GROWTH

	Conservative Hybrid Funds	Traditional Investment avenues with lock-in period			
Return Potential	Market linked Returns	Fixed returns			
Liquidity	Investor can access the funds on the very next day of investing	Money is locked-in for predetermined tenure			
Transparency on underlying holdings / credits	These funds have to mandatorily disclose the details of the instruments like the type of the instrument, name of the issuer, credit rating etc.	No such disclosure is made			

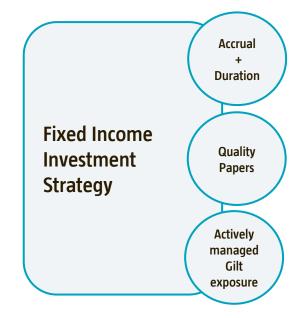


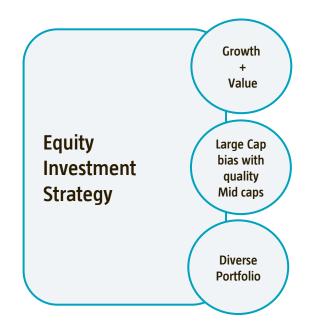
Canara Robeco Conservative Hybrid Fund

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Income generating opportunity along with equity market participation



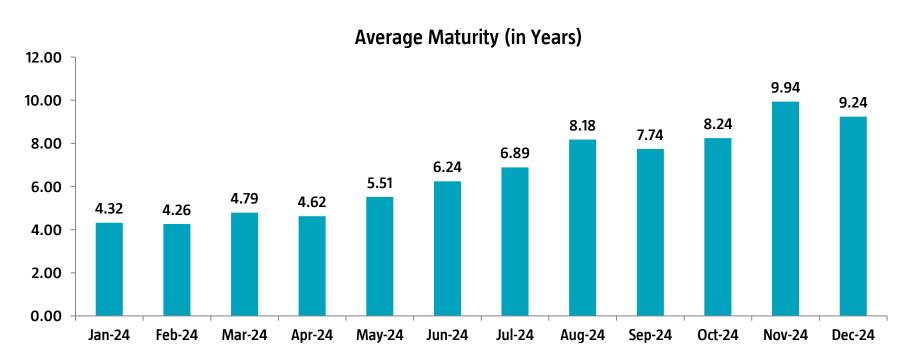




Portfolio Highlights

- 41 stocks with the highest stock exposure being 2.50% of portfolio net assets
- Residual maturity of the fund is 9.24 years





- ☐ The duration of the fund is actively managed based on the fund manager's view on changes in interest rates
- ☐ The average maturity of the scheme is increased in expectation of interest rates softening and reduced when yields are expected to harden

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SWP in Canara Robeco Conservative Hybrid Fund

Frequency

- Monthly
- Quarterly

SWP Dates

•1st, 5th, 15th, 20th, 25th of each month

Amount

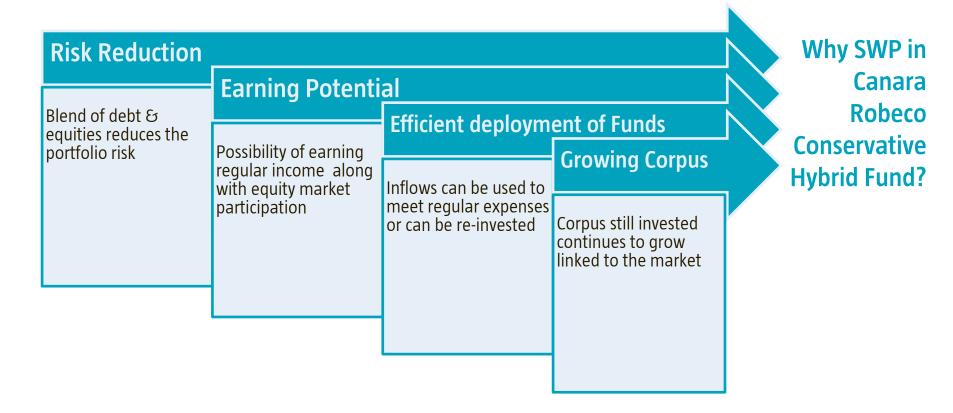
- Any amount above Rs. 1000 for monthly withdrawal
- Any amount above Rs. 2000 for quarterly withdrawal

Suitable for

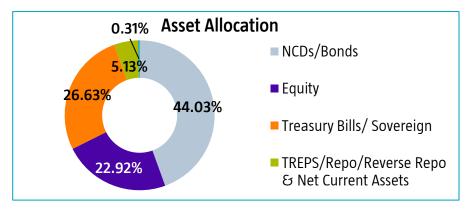
• Conservative investors with Medium to Long term investment horizon

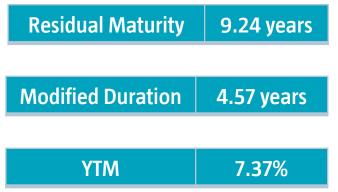
10 YR BACK TESTED DATA - SWP

Initial Holding Period	1 Year	3 Years
Date of Investment	29/10/2010	29/10/2010
Initial Amount Invested	1,00,000	1,00,000
Value of Investment after initial holding period	104685.7	122,485.07
Amount Systematically Withdrawn per month	1,000	1,000
Number of SWP withdrawals during remaining period (till 30/10/20)	108 (9 yrs*12 months)	84 (7 yrs*12 months)
Total Amount received till 30/10/20 (Pre Tax)	1,08,000 (108 months @ 1000 p.m.)	84,000 (84 months @ 1000 p.m.)
Value of Investment as on 30/10/20	64490.72	112514.29
Total Earning at the end of the period (As on 30/10/20)	172382.15	196461.04
Return (CAGR) (As on 30/10/20)	8.35%	8.49%

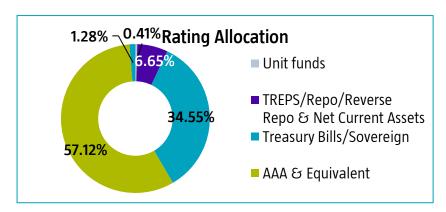


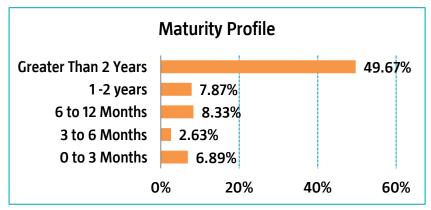
PORTFOLIO SNAPSHOT



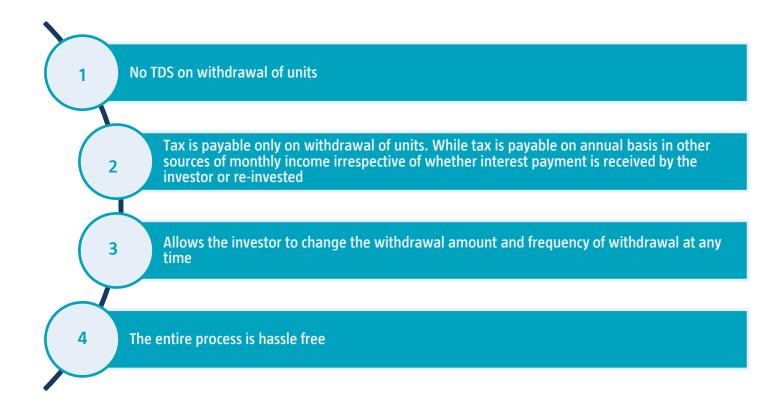


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BENEFITS OF SWP IN MUTUAL FUNDS



- Step 1: Invest a lump sum amount in the scheme, this can be topped up any time in future too
- **Step 2**: Based on your regular income requirements decide:
 - ✓ Amount of withdrawal
 - ✓ Start Date of the SWP
 - ✓ Frequency of SWP
 - ✓ Date on which SWP withdrawal should take place
 - ✓ End Date of SWP



- ☐ Step 3: Fill in the above details in the SWP form & submit it at the time of investment
- Step 4: Start receiving the requested amount periodically from the chosen date onwards



Fund Category	Open ended hybrid scheme investing predominantly in debt instruments
Investment Objective	To generate income by investing in a wide range of Debt Securities and Money Market instruments of various maturities and small portion in equities and Equity Related Instruments. However, there can be no assurance that the investment objective of the scheme will be realized.
Inception Date	24-Apr-1988
Asset Allocation	 Equity and equity related instruments- 10% - 25% (Risk- High) Debt securities (including Securitized debt) with Money Market Instruments - 75% - 90% (Risk- Medium)
Plans/Options	Regular Plan- Growth Option Regular Plan - Monthly Dividend Payout /Reinvestment Option Regular Plan- Quarterly Dividend Payout/Reinvestment Option Direct Plan- Growth Option Direct Plan - Monthly Dividend Payout /Reinvestment Option Direct Plan- Quarterly Dividend Payout /Reinvestment Option
Facilities	SIP/ STP/ SWP/ Dividend Transfer Facility
Fund Size	Rs. 951.54 Crs (Month End AUM)
Load Structure	For any redemption / switch out upto 10% of units within 1 Year from the date of allotment - Nil For any redemption / switch out more than 10% of units within 1 Year from the date of allotment - 1% For any redemption / switch out after 1 Year from the date of allotment – Nil
Benchmark	CRISIL Hybrid 85+15 - Conservative Index
Fund Manager	Debt Portion: Mr. Avnish Jain Equity Portion: Mr. Amit Kadam

FUND MANAGER PERFORMANCE



Fund Manager: Mr. Avnish Jain

Scheme Names	CAGR (%)							
	1Year Return		3 Years Return		5 Years Return		Since Inception	
	Scheme	Benchmark*	Scheme	Benchmark*	Scheme	Benchmark*	Scheme	Benchmark*
CANARA ROBECO EQUITY HYBRID FUND*	15.23	12.69	11.91	11.85	15.53	14.59	11.74	
CANARA ROBECO CONSERVATIVE HYBRID FUND*^	10.07	9.78	7.42	7.55	9.18	8.74	10.11	8.88
CANARA ROBECO LIQUID FUND	7.34	7.28	6.41	6.46	5.22	5.41	6.97	6.81
CANARA ROBECO SAVINGS FUND	7.31	7.60	6.13	6.50	5.57	6.06	7.31	7.23
CANARA ROBECO ULTRASHORT TERM FUND	6.73	7.59	5.68	6.66	4.83	5.91	6.79	7.43
CANARA ROBECO CORPORATE BOND FUND	7.44	7.70	5.45	6.07	5.73	6.59	7.00	8.24
CAN ARA ROBECO GILT FUND	8.68	9.82	5.81	6.54	5.88	6.90	8.26	8.51
CANARA ROBECO DYNAMICBOND FUND	7.63	8.86	5.25	6.00	5.28	6.88	6.91	7.82
CANARA ROBECO INCOME FUND	7.56	8.62	4.90	5.94	5.30	6.87	7.81	7.66
CAN ARA ROBECO SHORT DURATION FUND^	7.14	7.80	5.42	6.11	5.58	6.35	6.71	7.76
CAN ARA ROBECO BANKING AND PSU DEBT FUND	7.60	7.47	N.A		N.A		6.49	6.98

Note:

- a. Mr. Avnish Jain manages 11 open-ended schemes of Canara Robeco Mutual Fund.
- b. Period for which scheme's performance has been provided is computed basis last day of the month-end preceding the date of advertisement
- c. Different plans shall have a different expense structure. The performance details provided herein are of Regular plan-Growth Option.
- d. *Managing the portfolio only for debt allocation
- e ^As per the provisions of SEBI circular dated April 12, 2018 (Performance disclosure post consolidation/ Merger of Schemes), the past performance of aforesaid scheme is based on the historical NAV of Canara Robeco Income Saver Fund (erstwhile Canara Robeco Monthly Income Plan) and hencemay not be comparable.
- f. Past performance may or may not be sustained in the future.
- q -: Corresponding Benchmark values not available
- h. N.A.- Not Applicable because scheme is in existence for less than 3 years.

Fund Manager: Mr. Amit Kadam

Scheme Names	CAGR (%)							
	1Year	Return	3 Years	3 Years Return		Return	Since Inception	
	Scheme	Benchmark*	Scheme	Benchmark*	Scheme	Benchmark*	Scheme	Benchmark*
CANARA ROBECO FOCUSED EQUITY FUND	23.33	15.67	15.70	15.35	N.A		19.80	18.08
CANARA ROBECO CONSERVATIVE HYBRID FUND	10.07	9.78	7.42	7.55	9.18	8.74	10.11	8.88

Moto

- a. Mr. Amit Kadam manages 3 open-ended schemes of Canara Robeco Mutual Fund.
- b. Period for which scheme's performance has been provided is computed basis last day of the month-end preceding the date of advertisement
- c. Different plans shall have a different expense structure. The performance details provided herein are of Regular plan Growth Option
- d. Past performance may or may not be sustained in the future.
- e. -: Corresponding Benchmark values not available
- f. N.A.- Not Applicable because scheme is in existence for less than 5 year.
- g. Canara Robeco Balanced Advantage Fund has not completed 6 months, hence the performance details are not provided.

The information used towards formulating the outlook have been obtained from sources published by third parties. While such publications are believed to be reliable, however, neither the AMC, its officers, the trustees, the Fund nor any of their affiliates or representatives assume any responsibility for the accuracy of such information. CRMF, its sponsors, its trustees, CRAMC, its employees, officer, directors, etc. assume no financial liability whatsoever to the user of this document. Mutual Fund Investments are subject to market risk. Investors are requested to read the Scheme related documents carefully before investing.

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